

Delivered by Landscape Queensland, tailored for the Queensland landscaping sector.

This workshop is proudly supported and subsidised by Construction Skills Queensland (CSQ)

As part of the Landscape Queensland Education Program, the Tendering and Procurement Workshop has been developed specifically for Queensland landscaping businesses looking to strengthen their tendering skills and compete for local government, Queensland Government and commercial projects.

Led by Gov Ready, the workshop will help you understand what happens on the other side of your submission — what buyers are looking for, how your tender is assessed and how to put forward a stronger bid.

FOCUS

Virtual Online Workshop

What you will learn:

- How tenders are evaluated and scored — understand what buyers are looking for when assessing your submission.
- How to build a landscaping-specific bid library — including capability statements, WHS, insurances and case studies.
- How to demonstrate value for money — write clear responses that communicate your capability and the value your business brings.
- How to avoid common licensing and compliance errors — understand the requirements that can impact your submission.
- How to be better prepared for the next opportunity — leave with a practical toolkit of templates and checklists you can use in your business.

****Please note the workshop focus is indicative and may be refined based on member feedback and emerging industry needs.***

Inclusions

- Online workshop
- Every participant leaves with a practical set of resources, including:
 - tendering toolkit of templates and checklists

DETAILS

Date & Time

Workshop
Friday 18 September
Time: 9:30am – 3:00pm

Location

Online

Details

Delivered online
Joining link will be sent to attendees
2 x short breaks across the session

COST

Funding Support

CSQ funding helps reduce the cost of training, making upskilling more accessible for Queensland's construction industry.

- *Funding support is available for Queensland-based SMEs in the building and construction industry with 50 employees or fewer.
- CSQ funding is limited to **one subsidised place per eligible business per program**.
- Additional employees may attend at the full course cost.
- ABN details must be provided at registration to confirm eligibility.

Funded Price: \$99 (incl. GST) per person*

Full Price: \$320 (incl. GST) per person

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IN CONSTRUCTION**



*This workshop is proudly supported through funding from Construction Skills Queensland (CSQ), helping make professional development more accessible for eligible small to medium construction businesses across Queensland. **CSQ funding is limited to one participant per eligible business and must meet eligibility criteria.** Please check eligibility with Landscape Queensland. This course is a non-accredited course. Participants will receive a Statement of Completion.