

TENDER WITH CONFIDENCE. TENDER TO WIN.

**WANT TO COMPETE FOR GOVERNMENT, COUNCIL AND
COMMERCIAL LANDSCAPING PROJECTS?**



PRESENTED BY
THOMAS POLLOCK

TENDERING & PROCUREMENT WORKSHOP

**Knowing how to do the work is only part of the equation.
Know how to demonstrate your capability in a competitive tender.**

This practical, landscaping-specific workshop will help you understand what buyers are looking for, how tenders are evaluated and how to put together a stronger bid.

- Understanding how tenders are evaluated and scored.
- Building a landscaping-specific bid library (capability statements, WHS, insurances, case studies).
- Writing clear responses that demonstrate value for money.
- Avoiding common licensing and compliance errors.

PLUS — TAKE AWAY PRACTICAL TEMPLATES AND CHECKLISTS TO USE IN YOUR BUSINESS.

Friday 18 September 2026

Virtual Workshop from 9:30am – 3:00pm

**CSQ
FUNDING
AVAILABLE**

\$99

LQ Member Price
with CSQ Funding

*Eligibility criteria and funding
availability apply.*

\$320
Non-members

MEMBER
Workshop

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PROUDLY SUPPORTING QUEENSLAND'S LANDSCAPE INDUSTRY