

Delivered by Landscape Queensland, tailored for the Queensland landscaping sector.

This workshop is proudly supported and subsidised by Construction Skills Queensland (CSQ)

Whether you're starting out or looking for a solid refresher, this practical hands-on workshop has been built for you. Designed specifically for Queensland landscaping businesses and delivered by Landscape Queensland, this workshop gives landscape contractors the tools and confidence to estimate accurately, quote competitively and build a more sustainable business.

Presented by experienced industry trainers, contractors and board mentors, this full-day workshop incorporates real-world practice, practical case studies and landscaping-specific scenarios. Participants will be encouraged to apply concepts directly to their own businesses, ensuring the learning is immediately useful and results-focused.

FOCUS

In-Person Workshop -

- Reading landscaping plans and specifications
- Cost build-ups covering materials, labour, plant and preliminaries
- Subcontractor and supplier quotes, scope comparison and risk allocation
- Overheads, margin and sensitivity testing
- Common landscaping pitfalls, including irrigation allowances, maintenance provisions and turf quality
- How quoting links to business viability, cash flow and QBCC compliance
- Producing a professional quote pack

**Please note the workshop focus is indicative and may be refined based on member feedback and emerging industry needs.*

INCLUSIONS

Full-day event with catering. Every participant leaves with a practical set of resources, including an estimating workbook with landscaping examples, quote pack templates and an overhead and margin calculator.

DETAILS

Date & Time

Full Day Workshop
 Friday 7 August 2026
 8am - 4pm

Location

National Cricket Centre, Albion

Details

Catering Provided
 Free Parking

Virtual Session
 TBC

Online

COST

Funding Support

This program is proudly funded by Construction Skills Queensland (CSQ), helping make professional development more accessible for Queensland's construction industry.

CSQ funding is available to eligible Queensland-based SMEs in the building and construction industry with 50 employees or fewer. Eligible participants include business owners, estimators, supervisors and employees directly involved in the day-to-day running of the business. **CSQ funding is available per eligible participant and is not limited to one person per business, subject to eligibility criteria and availability.**

Book early, funding places are limited

LQ Member Funded Price: \$99 incl. GST per person*

Full Price: \$319 incl. GST per person

To confirm CSQ funding eligibility, participants must provide one of the following at registration:

- A copy of their ABN/ACN registration (business owners), or
- A letter from their employer confirming their name, job title and that they are directly involved in the day-to-day running of the business (employees)

This course is a non-accredited course. Participants will receive a Statement of Completion.

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